



## New Additions for the Week 9 February - TOP STORIES #153

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)



### Company Overview

**Shodan.io** is the world's first search engine for Internet-connected devices, founded in 2009 and headquartered in Seattle, Washington. Unlike traditional web search engines like Google, it scans the broader Internet to index devices such as servers, routers, webcams, industrial control systems, and IoT gadgets, providing real-time intelligence on their exposure and configurations. The platform serves cybersecurity professionals, enterprises, researchers, and organisations for network monitoring, vulnerability assessment, and market research, with data used by over 80% of Fortune 100 companies.

### Products and Services

Paessler's flagship offering is PRTG Network Monitor, an all-in-one solution for monitoring networks, servers, devices, traffic, applications, cloud services, databases, and more.

- **Free Tier:** Basic access to the Shodan search engine with simple filters, Shodan Maps for visual exploration, and Shodan Exploits for vulnerability insights.
- **Membership:** Enhanced search capabilities, integrations with tools like Metasploit, Maltego, Nmap, and Splunk; Shodan Images for device screenshots; and website downloads of search results.
- **Corporate API:** Deep IP enrichment, on-demand scanning to validate firewalls, real-time network monitoring for external services, and unlimited search API access for organisations.
- **Enterprise Data License:** Bulk data downloads of all Shodan-collected information, firehose for real-time events, Internet scanning using Shodan infrastructure, custom surveys by engineers, historical insights from October 2015, and unlimited access for all employees.
- **Shodan Monitor:** Tracks internet-facing assets, detects new services, and provides alerts for changes in external network exposure.

Your Sales Specialist is: [Taryn Fonseca](#)

### Shodan Review

**Shodan** receives strong praise on G2, where verified users highlight its speed in identifying open ports and device types for security strategies, with an



### Company Overview

**Kim Beros Consulting Pty Ltd**, the company behind [lotus-notes-export.com](#), specialises in robust migration and conversion tools for Lotus Notes data, with operations dating back to 1997 and an online presence since 2002. They focus on direct API access to Notes files for accurate, high-performance exports without third-party dependencies. The firm emphasises expert developer support, digital code signing for security, and a 60-day money-back guarantee across products.

Founded in Australia as a private limited company, Kim Beros Consulting provides niche software solutions for IT professionals handling legacy IBM Lotus Notes environments. **Their tools target enterprises migrating to Microsoft ecosystems like Outlook, Exchange, or PST files, prioritising speed, transparency, and completeness in data handling.** With a commitment to no spam or unethical practices, they differentiate through detailed logging, recovery modes, and advanced customisation options

### Products and Services

- **EddieExport:** Converts single or multiple Lotus Notes mailboxes and address books to Outlook or Exchange, preserving folders, subfolders, attachments, rich text/HTML bodies (including inline images and doc links), properties, archives, recurring calendar events, tasks, contacts, and groups; supports NSF to PST bulk exports, date filtering, full visual/file logging for transparency, recovery mode for corrupted files, address translation to SMTP, and up to 10x faster performance (2-10 GB/hour).
- **ExportWiz:** SOE-friendly exporter to Excel requiring no additional software or installations beyond Excel; ideal for reporting and data extraction without complex setups.
- **DetachIt, XitNotes, DXL2Msg, LN:DI Converter:** Complementary tools for detachment, conversion (DXL to MSG), and specific Lotus Notes data handling tasks.
- **Support and Licensing:** Per-source-mailbox licensing (e.g., single user \$49, packs from \$175); 90 days free technical support, automation features, custom interfaces, and multi-user modes for large migrations.

Your Sales Specialist is: [Taryn Fonseca](#)

### kberos Review

**kberos** receives positive user feedback on Software Informer, where it holds a 4-star rating based on verified votes where it is further endorsed for its

overall rating reflecting high satisfaction from cybersecurity teams.

[Shodan Reviews](#)

reliability in precise migrations in enterprise settings.

[kberos Reviews are here.](#)



## Company Overview

**MSP360** is a software company specialising in backup, remote monitoring, and IT management solutions for managed service providers (MSPs) and internal IT teams. **Formerly known as CloudBerry Lab**, it was established in 2011 by IT professionals and is headquartered in Pittsburgh, Pennsylvania, with 51-200 employees. MSP360 delivers a unified platform combining data protection, secure remote access, and remote monitoring and management (RMM) under a single web-based console for multi-tenant environments.

The company serves over 450,000 users and 8,500 MSPs worldwide, protecting more than 400 petabytes of data across 100,000 servers and endpoints. It emphasises vendor-agnostic cloud storage support, pay-as-you-go pricing, and features like white-labelling, API automation, and integrations with PSA tools such as ConnectWise, Autotask, and HaloPSA.

## Products and Services

- **MSP360 Managed Backup (BaaS):** A scalable backup-as-a-service solution supporting local, cloud (e.g., AWS S3, Wasabi, Backblaze B2), and hybrid storage; includes image-based backups, application-aware processing for SQL/Exchange, bare-metal restore, granular recovery, encryption, and multi-tenant management via web console.
- **MSP360 Managed Backup for Microsoft 365 and Google Workspace:** Cloud-to-cloud SaaS backup protecting mailboxes, OneDrive, SharePoint, Teams, Google Drive, and Gmail with centralised management, immutable storage, and compliance-focused retention policies.
- **MSP360 RMM:** Remote monitoring and management tool with unlimited endpoints per admin pricing; offers proactive alerting, automation scripting (PowerShell), patch management, software deployment, group policies, bulk actions, and built-in remote access for streamlined IT operations.
- **MSP360 Managed Connect:** Secure remote desktop and server access software providing high-speed connections, browser-based access, file transfer, and troubleshooting capabilities integrated across the platform.
- **Unified MSP Platform Features:** Includes customisable dashboards, mobile apps (iOS/Android), advanced reporting, role-based access control (RBAC), CLI support, unified billing for storage/licenses, and 24/7 support with onboarding resources.

Your Sales Specialist is: [Taryn Fonseca](#)

## MSP360 Review

**MSP360** garners strong user satisfaction for its reliability, ease of setup, centralised management, and responsive support across backup and RMM products. There are numerous positive reviews highlighting its flexibility and performance, such as "easy to use and easy to setup" and "a solid, dependable solution".

[Verified MSP360 Reviews](#)

First Technology | Midrand | Johannesburg, 2191 ZA

[Our Privacy Policy](#) | [Constant Contact Data Notice](#)



Try email & social marketing for free!