



New Additions for the Week 20 April - TOP STORIES #163

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)

Click on the Vendor Logo to go to the home page for that company.



redstor™

Company Overview

Redstor is a UK-headquartered cloud data protection and cybersecurity company, incorporated in Reading, England in April 1998 and operating for over 24 years as a specialist in backup, recovery, and data resilience. The company serves thousands of Managed Service Providers (MSPs) and businesses worldwide, having completed more than 200 million backups with a reported zero data loss record across its entire operational history. Redstor is backed by European growth capital firm Bregal Milestone, which invested in the business to accelerate its expansion into the US market and further develop its MSP-focused platform.

In 2025, Redstor merged with TitanHQ, the cybersecurity solutions provider, to form a new unified brand and platform called CyberSentry, purpose-built for MSPs and SMBs. The combined entity, still operating under the Redstor name for its data protection division, unifies cloud backup and recovery, AI-powered threat detection, email and web security, security awareness training, and secure archiving into a single integrated platform. This merger positions Redstor within a broader cybersecurity portfolio serving over 3,000 MSPs and protecting approximately 150,000 small and mid-sized businesses globally.

Redstor's CEO, James Griffin, has spoken publicly about the company's direction, emphasising the acceleration of data recovery innovation and the goal of making recovery faster, more reliable, and effortless for any scale of business. The company's headquarters remain at St James Wharf, 99-105 Kings Road, Reading, Berkshire, England.

Products and Services

Redstor delivers its entire suite through the cloud-native RedApp, a single multi-tenant management console requiring no hardware. Key offerings include:

- **Cloud Backup & Recovery**, covering physical servers, virtual machines, endpoints, and cloud-native workloads with instant, immutable storage
- **Microsoft 365 Backup**, protecting Exchange, OneDrive, SharePoint, Teams and OneNote with granular point-in-time recovery and InstantData™ streaming
- **Google Workspace Backup**, providing data protection for Gmail, Drive, Shared Drives, Calendar and Contacts



redgate

Company Overview

Redgate Software (trading as Red Gate Software Ltd.) is a British software company headquartered in Cambridge, England, founded in 1999. The company has spent more than 25 years specialising exclusively in database management software, establishing itself as the go-to vendor for Database DevOps solutions across the full database lifecycle. With over 500 employees across five continents and approximately 546 staff as of early 2026, Redgate operates at a meaningful scale while maintaining its Cambridge roots.

The company's stated mission is to put businesses in control of their databases, supporting automation with confidence, enabling secure scaling, and helping organisations realise value and unlock growth through AI. Its customer base spans every major industry vertical, from financial services to healthcare and retail, and includes 92% of the Fortune 100, with marquee clients such as Samsung, BMW, Disney, HSBC, and Coca-Cola.

Redgate's philosophy centres on making complexity simple, a principle it calls "ingeniously simple software". Its product portfolio covers the complete database lifecycle: development, version control, deployment, monitoring, test data management, and compliance. The company is particularly strong in Microsoft SQL Server tooling but has expanded aggressively into Oracle, PostgreSQL, MySQL, and cloud platforms, including Microsoft Azure. In 2026, Redgate published its annual "State of the Database Landscape" report, surveying over 2,200 IT professionals on AI adoption, cloud migration, and data quality trends, reflecting its growing role as an industry thought leader.

Products and Services

Redgate's portfolio is organised around the key stages of the database lifecycle:

Database Deployment & Version Control

- **Redgate Flyway**, database migration and version control tool supporting SQL Server, Oracle, PostgreSQL, MySQL and more
- **SQL Source Control**, connecting SQL Server databases to source control systems
- **Source Control for Oracle**, connecting Oracle schemas to version control

Performance Monitoring

- **Azure VM Backup**, extending cloud-native protection to Microsoft Azure virtual machine workloads
- **InstantData™ Technology**, Redstor's proprietary streaming capability enabling users to access and work with data directly from the cloud during a restore or outage, minimising downtime
- **AI-Powered Malware Detection**, built-in threat scanning across all protected data to identify and isolate ransomware and malicious content prior to recovery
- **Data Archiving & Encryption**, enabling compliance-ready long-term retention with secure, encrypted storage
- **Email Security & Web Filtering** (via CyberSentriq/TitanHQ integration), including spam filtering, DNS filtering, and advanced email threat protection
- **Security Awareness Training**, integrated phishing simulation and end-user training modules delivered through the unified platform
- **Disaster Recovery (DRaaS)**, providing rapid restoration and business continuity from ransomware, hardware failure or platform outage
- **Data Migration**, supporting seamless movement of data between cloud platforms with minimal downtime using InstantData™
- **Centralised Multi-Tenant Management**, via the RedApp console, allowing MSPs and IT teams to manage all customer environments from a single pane of glass

Pricing is transparent and flat-rate, with no bandwidth charges, no recovery fees, and all features including AI malware detection and data tagging included by default.

Your Sales Specialist is: [Taryn Fonseca](#)

Redstor Review

Redstor has consistently earned strong peer ratings across major software review platforms. On G2, Redstor holds a score of 4.6 out of 5 from 375 verified reviews, with particularly high marks for ease of setup (9.2), quality of

- **Redgate Monitor**, real-time multi-platform performance monitoring with alerts and diagnostics for SQL Server, Oracle, PostgreSQL and MySQL

Development & Productivity

- **SQL Toolbelt Essentials**, AI-augmented SQL Server development suite covering schema design through to safe deployment
- **SQL Prompt**, AI-assisted SQL writing, formatting and debugging for SQL Server
- **SQL Search**, schema search tool for SQL Server databases
- **Redgate Data Modeler**, database schema design and management across multiple platforms
- **Redgate pgNow**, a free point-in-time diagnostic tool for PostgreSQL

Schema & Data Comparison

- **SQL Compare**, schema comparison and deployment for SQL Server
- **SQL Data Compare**, data comparison and synchronisation for SQL Server
- **Schema Compare for Oracle** and **Data Compare for Oracle**
- **Redgate pgCompare** for PostgreSQL
- **Schema Compare** for MySQL

Test Data Management & Compliance

- **Redgate Test Data Manager**, providing compliant and realistic test data for SQL Server, Oracle, PostgreSQL and MySQL
- **Data Masker**, data masking for compliance and security
- **SQL Data Catalogue**, data classification and cataloguing
- **SQL Provision/SQL Clone**, database provisioning and virtualisation

Additional SQL Server Tools

- **SQL Backup Pro**, SQL Data Generator, SQL Dependency Tracker, SQL Doc, SQL Index Manager, SQL Multi Script, SQL Scripts Manager, SQL Test

.NET Developer Tools

- **.NET Developer Bundle** (ANTS Performance Profiler, ANTS Memory Profiler, SmartAssembly, .NET Reflector)

Professional Services

- **Implementation, onboarding, and advisory services** to support Database DevOps adoption and maturity

Partner Products (via Redgate ecosystem)

- **Octopus Deploy** (deployment automation), Studio 3T (MongoDB IDE), SysKit (SharePoint and Office 365 monitoring)

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Red-Gate Review

Redgate Software is consistently and strongly rated across independent peer review platforms. On G2, Redgate holds a 4.5 out of 5 stars rating across 311 verified reviews as of April 2026, making it one of the highest-rated database

support (9.1), and product direction at 9.4 out of 10. The platform was selected by G2 across four categories in its 2023 Best Software Awards, recognising its dominance in backup, online backup, disaster recovery, and DRaaS categories based on the highest user satisfaction ratings throughout 2022. On Info-Tech Research Group, Redstor Backup and Archiving carries a +100 Net Emotional Footprint score and is described by users as "one of the best backup products on the market".

Reviewers consistently highlight the ease of deployment, seamless Microsoft 365 integration, fast recovery times, and the intuitiveness of the RedApp management console as standout strengths. The daily reporting capability is particularly valued by IT teams managing multiple client environments, giving clear visibility into backup success and alerting teams to any issues requiring investigation

[Redstor Reviews](#)

tooling vendors on the platform. For Spring 2026, Redgate Monitor alone earned 14 G2 badges, including multiple "Best / Most" category awards, which are given to only a single product per category. Redgate Flyway similarly holds strong G2 ratings, praised for its simplicity and reliability in managing database schema migrations within CI/CD pipelines.

Across G2, Capterra, Software Advice, and TrustRadius, Redgate maintains a consistent 4.5/5 stars rating profile. Reviewers most frequently highlight the intuitive interface, significant productivity gains (DBA teams reporting 70-80% time savings), rapid implementation, robust SQL Server monitoring capabilities, and responsive customer support. The breadth of platform coverage across SQL Server, Oracle, PostgreSQL and MySQL is also consistently noted as a key differentiator

[Red-Gate Reviews](#)

Delinea

Company Overview

Delinea is a privately held cybersecurity company headquartered in San Francisco, California, and a recognised global leader in Privileged Access Management (PAM) and identity security. The company was formed in April 2021 through the merger of two established PAM pioneers, Thycotic and Centrify, both acquired by private equity firm TPG Capital, and it formally rebranded as Delinea in January 2022. Today, Delinea operates as the identity security control plane for the modern enterprise, delivering centralised, intelligent authorisation across human, machine, and AI identities in hybrid and multi-cloud environments.

The company employs between 1,001 and 5,000 people globally and is led by CEO Art Gilliland, a veteran of Broadcom, Symantec, HP, and Skyport Systems. Delinea has been recognised as a Leader in the Gartner Magic Quadrant for Privileged Access Management for seven consecutive years, most recently in 2025. In January 2026, Frost & Sullivan awarded Delinea its Global Technology Leadership Recognition in the non-human identity solutions sector, underscoring the company's expanding focus on AI-driven identity governance.

The platform is built around three core pillars: Visibility (continuous identity discovery), Posture (risk quantification and prioritisation), and Control (just-in-time, zero standing privilege access).

Delinea's cloud-native, microservices architecture supports deployment in weeks with 90% fewer resources than competitors, and achieves 99.995% uptime. In April 2026, Delinea was further recognised as a Representative Vendor in the Gartner Market Guide for Guardian Agents, in the Agent Identity category, reflecting its leadership in AI agent governance.

Products and Services

- **Delinea Platform**, the unified identity security control plane powered by Delinea Iris AI, providing centralised authorisation, real-time risk-based access decisions, and end-to-end visibility across all identity types
- **Secret Server**, a fully featured PAM vault available on-premise and in the cloud, managing privileged credentials, passwords, and secrets for humans and machines
- **Privilege Manager**, endpoint privilege management enforcing least privilege and application control across Windows and macOS
- **Cloud Suite**, governing privileged access for cloud-native workloads across elastic Windows and Linux environments
- **Server Suite (formerly Centrify Server Suite)**, securing privileged access for on-premise environments with enterprise-grade Active Directory bridging, just-in-time privilege elevation, and session management
- **DevOps Secrets Vault**, providing fast, scalable secrets management for DevOps pipelines and developer workflows with zero standing privilege
- **Identity Threat Detection & Response (ITDR)**, integrating behaviour analytics with privilege context for real-time detection and response to identity-based threats
- **Cloud Infrastructure Entitlement Management (CIEM)**, delivering continuous visibility and management of entitlements across multi-cloud environments to reduce over-privileged access sprawl
- **AI Identity Governance**, automatically discovering and governing AI agents, vaulting secrets, and enforcing time-bound privileged access for AI services and APIs
- **Delinea Iris AI**, the embedded AI engine that powers intelligent, context-aware access decisions, anomaly detection, and granular risk insights across the platform

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Delinea Review

Delinea holds one of the strongest customer satisfaction ratings in the PAM market. On Gartner Peer Insights, the company holds a rating of 4.7 out of 5.0, based on 132 verified customer reviews over a 12-month period (as of October 2025), the highest rating in its category. Customers consistently cite ease of use, fast deployment, seamless experience, and strong security as the defining "Delinea Difference".

On G2, Delinea products have been rated 4.6 out of 5 across 182 verified reviews, with users highlighting the intuitive interface, comprehensive documentation, and breadth of PAM features including session management, remote access, and credential management.

[Delinea Gartner Reviews](#)

[Delinea G2 reviews](#)

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