



New Additions for the Week 29 June - TOP STORIES #173

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)

Click on the Vendor Logo to go to the home page for that company.



Company Overview

Encodian is a UK-based Microsoft Partner and product developer, headquartered at Blythe Valley Business Park, Solihull, West Midlands, England, registered as Encodian Solutions Ltd. The company was incorporated in 2016 and has since grown to become the market-leading provider of document automation connectors for Microsoft Power Automate, trusted by over 75,000 companies across 80+ countries. Encodian's mission is to make powerful automation accessible to every organisation, regardless of size or stage in their Microsoft journey, by building no-code, enterprise-grade solutions that maximise the value of existing Microsoft 365 investments.

The company holds ISO 27001 certification and Cyber Essentials accreditation, underpinning its commitment to enterprise-grade data security. Encodian is a Certified Microsoft Partner and has achieved Microsoft IP Co-Sell Ready status, with products available through the Microsoft Commercial Marketplace and Azure Marketplace, simplifying procurement for enterprise and government customers alike. Its Dedicated and Dedicated+ plans allow full deployment within a customer's own Azure tenant, ensuring data sovereignty, a feature specifically valued by regulated sectors such as US federal government agencies.

Products and Services

Encodian Flowr, Power Automate Document Automation Connector Suite

- **9 specialised Power Automate connectors (Barcode, Convert, Excel, General, Images, PDF, PowerPoint, Word, Utilities)** with 230+ actions.
- **Document generation from templates (Word Populate, PowerPoint Populate, Excel Populate)** using JSON data.
- **PDF operations: merge, split, compress, OCR (standard and AI), redact, secure, digitally sign, form fill, PDF/A conversion and ZUGFeRD invoice creation.**
- **Word processing: populate, merge, compare, track changes management, watermarking and metadata management.**
- **Excel automation: add/delete/update rows, extract worksheets, populate templates, replace text and secure workbooks.**



Company Overview

Aiyoda is a purpose-built Microsoft Licensing Intelligence platform developed by Blackhill SAM, a South African Software Asset Management (SAM) and Cloud Portfolio Management advisory firm with over 10 years in business. The platform officially launched on 1 June 2026, and is designed specifically for organisations managing complex Microsoft licensing estates across hybrid environments. Headquartered in Johannesburg, Gauteng, Blackhill SAM operates as a vendor-independent advisory firm with a global client base, combining managed services expertise with proprietary tooling to deliver ongoing technology spend optimisation.

Aiyoda sits at the intersection of agentless software discovery and deep Microsoft 365 utilisation analytics, eliminating the heavy overhead typically associated with traditional SAM tools. Its architecture supports both on-premises deployment and M365 API integration, ensuring enterprise-grade data security while delivering continuous licensing intelligence and compliance risk visibility. The platform was showcased at AfricaCom 2024 and has attracted growing attention as the go-to SAM platform for enterprises with mature Microsoft environments.

Products and Services

Aiyoda and Blackhill SAM offer the following core platform products and managed services:

Platform Products:

- **Aiyoda**, the flagship Microsoft Licensing Intelligence platform providing agentless discovery, M365 API integration, severity-classified compliance findings (Critical, High, Medium, Low), and licence optimisation recommendations.
- **Inventra**, a Hybrid Software Asset Management solution for tracking software deployments and delivering an end-to-end Effective Deployment Position (EDP), including complex Microsoft SQL Server and virtualised infrastructure scenarios.
- **Spectrum for Microsoft 365**, an automated service for continuous monitoring of M365 tenant activity to identify opportunities for right-sizing, reclaiming, reallocating or downgrading licences.

Discovery and Visibility Domains:

- **PowerPoint: merge**, split, populate templates, replace text and compress presentations.
- **Barcode and QR code: create**, read and decode from documents and images including Swiss Payment Standard (SPS 2022) QR codes.
- **AI-assisted document processing: invoices**, receipts, contracts, ID documents, bank statements, credit cards and speech-to-text.
- **Image operations: convert**, resize, rotate, crop, watermark, OCR, grayscale conversion and EXIF metadata management.
- **Utility actions: AES/RSA encryption and decryption**, JWT creation, array manipulation, date/time functions, HTTP requests, hash generation and text processing.
- **Multi-region data processing: US**, UK, Germany, Switzerland, Australia and Canada.
- **Dedicated and Dedicated+** plans deploying Flowr inside the customer's own Azure tenant with unlimited credits.
- **Usage-based credit pricing with Free**, Standard, Midsize, Large, Enterprise, Custom, Dedicated and Dedicated+ tiers (from free to \$39,900/year).

Encodian Templater, Microsoft Word Add-In.

- Visual template builder for Word that simplifies tagging for the Word Populate action.
- **Supports uploading representative JSON**, auto-generating tags, and building conditional logic, arithmetic and dynamic tables inside Word.

Encodian Sign, E-Signature Automation (Coming Soon).

- **Planned native Power Automate connector for legally binding**, automated e-signatures at scale.
- **Designed to complement Flowr** for end-to-end document automation from generation through to signature.

Professional & Partner Services.

- **Microsoft 365**, SharePoint and Power Platform consulting, implementation and solution delivery.
- **Partner programme supporting Power Platform specialists** to resell and deliver Encodian-powered solutions to their customers.

Your Sales Specialist is: [Taryn Fonseca](#)

Encodian Review

Encodian Flowr enjoys a strong and growing reputation within the Microsoft Power Platform community. With over 75,000 companies actively using the platform, it is recognised as the most comprehensive document automation connector for Power Automate available today. Customers spanning Fortune 500 firms, US federal government agencies, non-profits and global enterprises have cited Flowr's breadth of functionality, ease of onboarding, and first-class support as standout qualities.

As Encodian operates in a specialised niche within the Power Platform ecosystem rather than a broad enterprise software category, it does not currently feature on Gartner Peer Insights as a standalone listing. The most concentrated source of verified customer reviews is the Microsoft AppSource and Azure Marketplace pages, where Flowr maintains a consistently high rating from a large volume of real-world users across diverse industries.

- **Multi-platform device inventory covering Windows**, VMware, Linux and mobile devices.
- **Installed software inventory with category**, publisher and geographical information.
- **Virtualisation mapping including host**, VM and cluster information.
- **Cloud services coverage including IaaS**, SaaS, M365 licence assignments and usage reporting.
- **Compliance and security monitoring covering patch status**, CVE tracking, encryption, MFA status, stale devices and geo-based login anomalies.

Managed and Advisory Services:

- **Managed SAM Services**, including end-to-end lifecycle management and vendor contract negotiation.
- **Software Audit Defence covering pre-audit assessment**, strategic licensing advisory and post-audit compliance.
- **SaaS and Cloud Portfolio Management** for securing optimal commercial constructs.
- **FinOps services for cloud spend control through ownership**, accountability and transparency.
- **ITAM Process Advisory** aligned to ISO/IEC 19770-1.
- **D365 F&O Licence Optimisation Analysis to identify Role**, Duty and Privilege-driven licence costs.
- **Broadcom/VMware Commercial Advisory** for independent renewal guidance.
- **Engineering Application and Third-Party Software Risk advisory** for specialist publishers.

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aiyonda Review

As a platform that officially launched in June 2026, **Aiyoda is in its early commercial stages** and is not yet listed on Gartner Peer Insights. The most relevant and current user community discussions and endorsements can be found via the Blackhill SAM LinkedIn page, where enterprise practitioners and SAM professionals actively engage with platform updates and client outcomes. Given its niche focus on Microsoft licensing intelligence, the platform aligns closely with the Software Asset Management tools category on G2, where peer-validated SAM tools attract the most numerous and positive enterprise reviews.

You can explore the SAM tools category and track Aiyoda's listing as it matures.

[aiyonda Reviews - SAM Category G2](#)



Company Overview

Actipro Software LLC is a privately held, independent software component vendor, founded in 1999 and headquartered in Broadview Heights (Greater Cleveland), Ohio, USA. The company specialises in professional user interface (UI) controls and components for the Microsoft .NET developer platform, and has been building components since the very first release of .NET, making it one of the most experienced vendors in this niche. Notably, Actipro was the first commercial control vendor to release a WPF (Windows Presentation Foundation) control, establishing a pioneer status in the market.

Today, Actipro is a recognised leader in the WPF and Avalonia UI control markets and holds Visual Studio Partner status, ensuring deep integration with the Microsoft developer ecosystem. The company's products are licensed by over 6,750 organisations across more than 100 countries, ranging from large multinational corporations to small independent software vendors. Annual revenue is estimated at approximately USD 5.4 million, reflecting its focused, specialist positioning.

Products and services

Actipro's portfolio is built around rich, royalty-free UI control suites targeting Windows and cross-platform .NET development:

- **WPF Controls**, a vast suite of over 100 UI controls for building feature-rich Windows Presentation Foundation desktop applications, including Office-inspired ribbons, toolbars, docking windows, code editors, charts, gauges, task boards, property grids, and wizards.
- **Avalonia Controls**, a free and Pro-tier set of themes and UI controls for cross-platform Avalonia apps targeting Windows, macOS, and Linux, including advanced ribbon, toolbar, menu, and editor functionality.
- **WinForms Controls**, a set of UI components enhancing Windows Forms applications, including a syntax-highlighting code editor, docking windows, editors, navigation controls, and advanced data display components.
- **SyntaxEditor**, a premier syntax-highlighting code editor control for .NET platforms, offering most of the features found in the Visual Studio editor, with support for custom language parsers and IntelliPrompt.
- **Docking/MDI**, advanced docking window and multiple-document interface controls for building IDE-like applications.
- **Shared Library**, a foundational library of shared controls and utilities used across Actipro's product suites.
- **Royalty-free icon sets**, professionally designed icon libraries for use in application and web UI.
- **Blueprint Source Licences**, an optional licence tier providing complete product source code for deeper customisation.
- **NuGet package distribution**, with all controls available on nuget.org for seamless integration into .NET projects and straightforward version management.
- **Free evaluation trials**, with full samples, documentation, and GitHub-hosted open-source sample repositories available prior to purchase.

Your Sales Specialist is: [Taryn Fonseca](#)

actipro Review

Actipro Software is well regarded within the .NET developer community for the quality, stability, and depth of its UI control offerings. On SourceForge, where the most numerous and consistently positive developer reviews are consolidated, Actipro maintains strong user ratings, with developers praising the breadth of controls, documentation quality, and the responsiveness of the support team.

Actipro is also listed on G2, where it is benchmarked against alternatives such as Syncfusion Essential Studio, Progress Telerik, and DevExpress, confirming its standing as a credible specialist in the .NET UI component market. Its longevity since 1999, its pioneer status in commercial WPF controls, its Visual Studio Partner accreditation, and its 6,750+ licensed organisations all speak to a vendor with a well-established, trusted reputation in professional .NET application development.

[Actipro Sourceforge reviews.](#)



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