



New Additions for the Week 2 March - TOP STORIES #156

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)



Company Overview

Progress Software Corporation is an American publicly listed technology company (Nasdaq: PRGS) founded in 1981 as Data Language Corporation before rebranding in 1987. Headquartered in Burlington, Massachusetts, Progress operates across more than 60 countries with approximately 2,284 employees and posted revenues of \$753 million in 2024. The company trades on Nasdaq under the ticker symbol PRGS and is led by CEO Yogesh Gupta.

Progress describes itself as the trusted provider of application development and infrastructure software, enabling organisations to build, deploy and manage high-impact business applications. The company serves over 100,000 enterprises, 1,700 software companies and approximately 3.5 million developers worldwide. Through a series of strategic acquisitions, including Chef Software (2020), Kemp Technologies (2021), and others, **Progress has significantly expanded its platform capabilities across DevOps, load balancing, data management and digital experience.**

Today, Progress is firmly repositioned around AI-powered application development and infrastructure, with its Agentic RAG-as-a-Service platform forming a core part of its next-generation strategy. Its portfolio is organised into five key pillars: digital experience, data platform, developer tools, infrastructure management and secure file transfer.

Products and Services

Digital Experience

- **Progress Sitefinity**, a digital content and experience management suite with AI-driven tools for marketers and developers.
- **Progress MarkLogic**, an enterprise-grade multi-model data management solution for operational and analytical workloads.
- **Progress Semaphore**, a semantic AI platform for knowledge modelling and metadata generation from structured and unstructured data.

Developer Tools

- **Progress Telerik**, a comprehensive suite of .NET and JavaScript UI components, embedded reporting and design tools for web, desktop and mobile.
- **Progress Kendo UI**, a JavaScript UI component library for building modern business applications.



Company Overview

Nerdio is a Chicago-based, cloud-native end-user computing (EUC) management platform founded in 2016 by CEO Vadim Vladimirov and CRO Joseph Landes. The company has grown rapidly into one of the most significant players in the Microsoft Cloud management space, achieving unicorn status in March 2025 following a \$500 million Series C funding round led by General Atlantic, which valued the company at \$1.2 billion. As of mid-2025, Nerdio surpassed \$100 million in annual recurring revenue (ARR) in just over five years, reporting 85% year-on-year growth.

Nerdio's platform automates the deployment and management of Azure Virtual Desktop (AVD), Windows 365, and Microsoft Intune environments, dramatically reducing the complexity and cost of operating Microsoft Cloud infrastructure. Today, it serves more than 15,000 organisations across 50+ countries, with over 5 million end users, including global brands such as Chevron, Kraft Heinz, ASDA, and Carnival Cruise Line. The company has won the Microsoft Americas Partner of the Year award and was recognised as a 2025 finalist for the same award. With \$627 million raised in total funding, Nerdio continues to expand its engineering, customer success, and product capabilities at pace.

Products and Services

Nerdio's portfolio is centred on two flagship management platforms, supported by a rich set of add-on capabilities and professional services:

Nerdio Manager for Enterprise

- **All-in-one cloud desktop** and endpoint management for enterprise IT departments
- **Automated provisioning**, scaling, and lifecycle management of Azure Virtual Desktop (AVD) environments
- **Windows 365 management and migration**, including automated movement of personal desktops from AVD to Windows 365
- **Microsoft Intune integration** with centralised dashboards for device compliance, app usage, and warranty data (Intune Insights)
- **Advanced auto-scaling engine** that reduces Azure compute and storage costs by up to 80%
- **Built-in security policies**, automated compliance enforcement, and real-time threat monitoring
- **AI-powered Nerdio Advisor** for cost and licensing optimisation recommendations across AVD and Windows 365

- **Progress Fiddler**, a cross-platform web debugging proxy for HTTP/S traffic analysis.
- **Progress Test Studio**, an automated functional UI, API and load testing platform.

Data Platform & Connectivity

- **Progress DataDirect**, pre-built cloud and on-premises data connectivity solutions for relational, NoSQL, Big Data and SaaS sources
- **Progress Corticon**, a decision automation and business rules management platform
- **Progress Agentic RAG**, a next-generation Retrieval-Augmented Generation-as-a-Service platform for AI agents

Infrastructure Management

- **Progress Kemp LoadMaster**, a reliable application load balancing solution available as virtual, hardware and cloud-native.
- **Progress WhatsUp Gold**, IT infrastructure monitoring software for networks, servers, VMs, cloud and wireless environments.
- **Progress Flowmon**, an AI-powered network observability platform for cyberthreat detection and performance analytics.
- **Progress Chef**, automation software for continuous compliance, DevSecOps and infrastructure delivery.

Secure File Transfer & Collaboration

- **Progress MOVEit**, enterprise managed file transfer (MFT) software for securing sensitive files at rest and in transit
- **Progress WS_FTP**, business-grade FTP file transfer software with robust security features
- **Progress Podio**, a project management and collaboration platform consolidating content, conversations and processes

Your Sales Specialist is: [Taryn Fonseca](#)

Progress Software Review

Progress Software holds an overall rating of 4.3 out of 5 stars based on 4,722 verified reviews on G2, one of the world's most trusted software peer review platforms. Progress MOVEit was ranked 37th out of 180,000 software products on G2's 2025 Best IT Infrastructure Products list, evaluated on verified customer satisfaction and market presence across more than 500 reviews. Progress Kemp LoadMaster achieved a 4.7 out of 5.0 rating on G2 with 167 reviews, earning the Leader badge in the Winter 2025 G2 Grid Report for Load Balancing across 23 categories.

Progress has also been recognised by Gartner, receiving the 2023 Gartner Peer Insights Customers' Choice distinction for Digital Experience Platforms, with 89% of reviewed customers stating they would recommend Progress DX. Progress was also recognised in the 2025 Gartner Magic Quadrant, further reinforcing its standing with enterprise evaluators.

[Progress Software Reviews](#)

- **Console Connect** for secure remote device troubleshooting with built-in screen sharing and diagnostics
- **Cost modelling** and Advisor Modeler for pre-deployment cost estimation and environment right-sizing
- **Nerdio Migrate** for seamless migration from VMware Horizon and Citrix on Azure into AVD

Nerdio Manager for MSP

- **Multi-tenant management console** for Managed Service Providers to deploy and manage client AVD and Microsoft 365 environments from a single portal
- **Streamlined AVD deployment for clients** in minutes using an intuitive GUI, eliminating the need for scripting or experienced Azure engineers
- **Per-customer pricing model** and white-label support for MSP branding
- **Automated virtual desktop** lifecycle management across all client tenants
- **Near real-time dashboards** with performance intelligence and financial insights per client

Platform-Wide Capabilities

- **AI integration across all product features**, launched and enhanced through 20+ product releases in the past year
- **Modern Work capabilities** covering the full Microsoft 365 management stack
- **Comprehensive reporting**, logging, and audit tools
- **Support for hybrid cloud** and on-premises AVD configurations

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Nerdio Review

Nerdio consistently receives outstanding reviews across independent analyst and peer review platforms. On Gartner Peer Insights, the platform holds an overall average rating of 4.6 out of 5 from 55 verified reviews. Customers highlight the platform's transformative automation, significant cost savings, and exceptional support.

On G2, Nerdio Manager carries a rating of 4.7 out of 5 from 192 verified reviews, with users frequently citing cost reductions of 15% to 80% on Azure spend and praising the ease of integration into existing Microsoft environments.

Enterprise customers such as Equitable Bank have reported over 50% savings on Azure costs, while IT leaders at Kaplan North America, Vanquis Bank, and Pomona College have commended the speed of deployment and the quality of the vendor relationship.

[Gartner Nerdio Reviews.](#)

[G2 Nerdio Reviews](#)

OneOffice

Company Overview

Founded on the premise of making enterprise-grade technology accessible and affordable across the African continent, OneOffice is built on open-source foundations and hosted on Huawei Cloud infrastructure in South Africa. The company is a privately held software development firm and has positioned itself as a regional game-changer by addressing real-world African business challenges, namely unreliable connectivity, rising licensing costs, and data sovereignty concerns. Its architecture uses a single-tenant, isolated deployment model, meaning each business operates on its own secure instance rather than a shared tenancy environment. The platform supports regional hosting in South Africa, the UAE, and Latin America, with local support engineers and a multilingual interface covering English, French, Arabic, and Afrikaans

Products and Services

OneOffice delivers its offering across three tiered subscription plans, with all core applications bundled under a single licence and no third-party integrations required:

Productivity & Collaboration Suite

- **Cloud-based** document editor supporting Word, Excel, PowerPoint, and Visio formats natively (online and offline)
- **OO-Editor desktop client** for Windows, including a full SQL-compliant database and Equation Editor
- **OneOfficeMail**, a lightweight desktop email client with phishing detection and real-time notifications
- **Business email with custom domain**, calendar, and cloud drive
- **Instant messaging (IM)**, **VoIP calling**, and integrated video conferencing
- **Real-time collaboration** with co-editing, threaded comments, and task tracking

Security & Infrastructure

- **Military-grade**, single-tenant architecture with end-to-end encryption
- **Intrusion detection** and prevention systems
- **Ransomware** and data-loss protection
- **Server-side file editing** to prevent data leakage
- **Spam and malware filtering**
- **Activity and event logs** with granular security controls
- **Hybrid cloud support** with on-premises mirror servers for zero-downtime operations

AI & Advanced Features (Enterprise)

- **OneSeek AI**, a fully built-in AI engine with no external APIs, offering semantic search, automated content tagging, document and email summarisation, multi-language support, and automated task completion

CRM & Business Management

- **Cloud-based CRM** and invoicing module with customer tracking, quotation creation, expense monitoring, and multi-currency support
- **Sales analytics**, revenue reporting, and partial payment processing
- **Inventory and production** management capabilities

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OneOffice Review

OneOffice Africa is an emerging platform, particularly in the African SME and mid-market segment, and is gaining recognition as a credible locally-built alternative to global productivity suites. Industry commentary highlights its single-tenant security model, transparent flat-rate pricing, and offline/hybrid capability as standout

differentiators compared to rivals such as Microsoft 365 and Google Workspace.

[Gartner CrowdStrike Reviews](#)

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