



New Additions for the Week 6 October - TOP STORIES #135

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)



Quest Software provides enterprise software solutions focusing on data management, cybersecurity, and platform modernisation. The company offers products and services to manage and secure IT environments across various setups, including data management tools like erwin and Toad, cybersecurity solutions such as Security Guardian, and migration tools like On Demand Migration.

Your Sales Specialist is: [Taryn Fonseca](#)

Your Technical Consultant is: [Andrew McNair](#)

Quest Review

Companies use Quest solutions to drive transformation, minimise risk and unlock the full value of their data and has received good reviews. [You can read more here.](#)



Varonis is a cybersecurity company specialising in a data security platform. The company provides automated, AI-powered software designed to help organisations protect their data from breaches, enforce security policies, and manage risks.

Varonis serves thousands of enterprises worldwide and offers both a cloud-native software-as-a-service (SaaS) and a self-hosted platform.

Your Sales Specialist is: [Taryn Fonseca](#)

Varonis Review

Varonis is recognised as Gartner's Customers' Choice in DSPM for Second Consecutive Year. [read more about Varonis here.](#)

