



New Additions for the Week 16 March - TOP STORIES #158

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)

Trellix

Company Overview

Trellix is a privately held global cybersecurity company headquartered in San Jose, California, formed in January 2022 through the STG-backed merger of McAfee Enterprise and FireEye - two of the industry's most recognised security brands. The company's name reflects its founding philosophy of "living security" - a platform that continuously learns, adapts, and grows alongside the threats it faces. Today, Trellix serves more than 53,000 enterprise and government customers worldwide, employs approximately 3,700 people, and generates annual revenue of approximately US\$1.9 billion.

The platform processes more than 8.75TB of threat data daily, underpinned by its Advanced Research Centre (ARC) and Global Threat Intelligence network spanning hundreds of millions of sensors worldwide. In January 2025, Vishal Rao was appointed CEO with a mandate to accelerate the company's AI-powered XDR growth strategy, and in early 2026 Trellix further strengthened its executive team to deepen customer engagement and product innovation. The company was named the 2024 AWS Technology Partner of the Year for Sub-Saharan Africa, and appears in both the 2025 Gartner Magic Quadrant for Endpoint Protection Platforms and the inaugural 2025 Gartner Magic Quadrant for Network Detection and Response.

Products and Services

- **Trellix Endpoint Security (ENS)** – Multi-layered endpoint protection with a single agent for cloud, on-premises, and air-gapped environments
- **Trellix EDR with Forensics** – AI-guided detection, investigation, and endpoint forensic capabilities
- **Trellix ePolicy Orchestrator (ePO)** – Centralised policy management and orchestration for all endpoint security components
- **Trellix Data Loss Prevention (DLP)** – Data-leakage protection across endpoints, networks, email, web, and cloud storage
- **Trellix Data Encryption** – Full device, file, and removable media encryption; 24 million devices encrypted worldwide
- **Trellix Network Security & NDR** – Network detection and response with full packet capture, IPS, and forensics
- **Trellix Email Security** – Advanced inbound/outbound email protection with URL defence, attachment sandboxing, and email claw-back
- **Trellix Helix (XDR/SIEM)** – AI-powered extended detection and response platform with over 1,000 third-party integrations



Company Overview

Cloudiway is a privately held, ISO 27001-certified SaaS company founded in 2010 by Emmanuel Dreux in the French Alps, with its registered address in Annecy, France. The company operates as a fully remote team of approximately 28 engineers, serving over 5,000 enterprises worldwide, with more than 50 million items migrated to date and an estimated annual revenue of around \$6 million. Cloudiway is an accredited Microsoft Solutions Partner and Google Cloud Partner, with core specialisms in cloud migration, tenant-to-tenant orchestration, enterprise coexistence, and, as of 2025, AI Readiness Assessment for Microsoft Copilot deployments.

Today, Cloudiway positions itself squarely as a Modern MSP Platform, offering white-label, multi-tenant tooling that enables MSPs to deliver profitable cloud migration and Copilot-readiness practices to their clients. The platform handles migrations across Microsoft 365, Google Workspace, Exchange, Zimbra, Lotus Notes, Slack, Dropbox, and more, all via a fully managed SaaS architecture with no requirement for Azure storage accounts or local agent installation. With its newly launched AI Readiness Assessment carrying a claimed 96% partner margin and 90-minute audit cycle, Cloudiway has aggressively moved into the Microsoft Copilot readiness space ahead of broader enterprise AI rollouts.

Products and Services

- **AI Readiness Assessment**, New product (2025) scanning Microsoft 365 tenants across 93+ security checks, generating a CAF Score and a 30-day Copilot remediation roadmap, available as a white-label MSP programme
- **Mailbox Migration**, cross-platform email migration between Exchange, Microsoft 365, Google Workspace, Zimbra, IMAP, and Lotus Notes with zero-downtime execution
- **File Migration**, petabyte-scale document and folder migration to SharePoint, OneDrive, Google Drive, and Box with full metadata preservation
- **Microsoft Teams Migration**, complete channel, chat, file, membership, and message thread migration from Slack, Google Chat, or between Microsoft 365 tenants
- **Slack to Teams Migration**, channel-level mapping preserving message history, files, and reactions
- **Cross Tenant Orchestrator**, enterprise tooling for M&A tenant consolidation, tenant-to-tenant migration, and divestiture management

- **Trellix Wise (GenAI)** – Purpose-built generative AI that auto-investigates 100% of alerts, delivers 40x faster threat detection, and saves significant SOC analyst time
- **Trellix Threat Intelligence** (Insights, TIE, GTI, ATLAS) – Global threat intelligence services powering proactive threat prediction and prioritisation
- **SecOps & Cyber Threat Services** – Managed threat hunting, adversarial simulations, penetration testing, and SOC maturity assessments

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- **Enterprise Coexistence/GALSync**, real-time Global Address List synchronisation between Microsoft 365, Exchange on-premises, and Google Workspace tenants during and after migration
- **Signature Management**, centralised email signature governance across multi-tenant Microsoft 365 and Google Workspace deployments
- **Backup (Microsoft 365 & Google Workspace)**, enterprise backup covering Exchange/Gmail, OneDrive/Google Drive, and SharePoint, with point-in-time restore, AES-256 encryption, and support for Cloudiway, Azure Storage, or Amazon S3
- **Multi-Tenant MSP Console**, a centralised dashboard for MSPs managing multiple client organisations with consolidated licence management

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Trellix Review

Trellix brings unmatched heritage depth, combining over 40 years of combined FireEye and McAfee Enterprise experience with a modern, GenAI-powered XDR platform built for the world's most complex environments. Its 2025 recognition in both the Gartner Magic Quadrant for EPP and the inaugural NDR Magic Quadrant reflects strong and consistent analyst confidence across multiple security domains.

On Gartner Peer Insights, Trellix has historically achieved a 95% customer recommendation rate in Endpoint Protection, a 4.5/5 rating in Endpoint Security, and a 100% recommendation rate in Email Security. On G2, it holds a 4.2-star rating across 746 verified reviews, with customers consistently highlighting robust threat detection, ease of integration, and strong endpoint and email protection.

[Trellix Gartner Review](#)
[G2 Trellix Reviews](#)

Cloudiway Review

Cloudiway holds a **4.9/5 on G2** based on 204 verified reviews, making it one of the highest-rated cloud migration platforms on the platform. Reviewers consistently highlight the clean, intuitive interface, real-time migration progress tracking, zero data loss across large-scale mailbox and file moves, and the responsiveness of the technical support team. On Capterra, verified enterprise users describe the platform as "an invaluable partner" that "revolutionised organisational aggregation procedures" during M&A consolidations, with particular praise for its delta migration capability and seamless multi-platform integration. Across review aggregators, Cloudiway carries an overall user satisfaction rating of 97% from 229 combined reviews.

[Capterra Cloudiway Reviews](#).
[Cloudiway G2 Reviews](#)



Company Overview

Okta, Inc. (NASDAQ: OKTA), self-styled as "The World's Identity Company™," is a publicly listed, cloud-native identity and access management (IAM) company headquartered at 100 First Street, San Francisco, California. Founded in January 2009 by former Salesforce executives Todd McKinnon (CEO) and Frederic Kerrest, initially under the name SaaSure Inc. before rebranding to Okta in 2010, the company effectively created the Identity-as-a-Service (IDaaS) market and listed on NASDAQ in 2017. The landmark \$6.5 billion acquisition of Auth0 in 2021 expanded Okta into a two-cloud platform serving both enterprise IT teams and developers building consumer-facing applications.

Today Okta employs approximately 6,000 people globally and reported total revenue of \$2.61 billion for fiscal year 2025, representing 15% year-on-year growth, with subscription services accounting for 98% of revenue. For fiscal year 2026, Q4 revenue grew 11% year-on-year to deliver full-year guidance of \$3.17–3.19 billion, underpinned by 99.99% platform uptime and over 17,000 global customers. Under CEO Todd McKinnon, Okta is rapidly evolving its identity security fabric to secure not only human identities but also AI agents and non-human identities, positioning the platform as foundational infrastructure for the AI-driven enterprise.

Products and Services

Workforce Identity Cloud

- **Single Sign-On (SSO)**, seamless, phishing-resistant access to 8,000+ pre-built app integrations across cloud and on-premises environments
- **Multi-Factor Authentication (MFA) & Okta FastPass**, adaptive, passwordless and FIDO2-based authentication, including biometrics and device assurance
- **Universal Directory**, a centralised identity store consolidating Active Directory, Entra ID, LDAP, HR systems and custom sources into a single control plane

- **Lifecycle Management**, automated user provisioning, deprovisioning, licence assignment and access reviews across all connected systems
- **Okta Identity Governance (OIG)**, access certification, entitlement management, separation of duties and compliance reporting
- **Okta Privileged Access (OPA)**, a PAM solution providing just-in-time infrastructure access, secrets management, SSH/RDP session recording and privileged account vaulting
- **Identity Threat Protection with Okta AI**, ML-powered continuous risk evaluation and ThreatInsight protection against credential stuffing and account takeover
- **API Access Management**, OAuth 2.0-based gateway for securing and governing API access across services

Customer Identity Cloud (powered by Auth0)

- **Customer Identity & Access Management (CIAM)**, low-code, high-security login, registration and profile management for consumer and B2B applications
- **Adaptive Authentication & Risk Signals**, real-time fraud detection, suspicious activity monitoring and step-up authentication for customer-facing apps
- **Passwordless & Social Login**, passkeys, magic links and 15+ social login options for frictionless customer experiences
- **Okta Identity Governance for Customer Identity**, automated access policies and reviews to reduce privilege sprawl for external users

Platform & Ecosystem

- **Okta Integration Network**, a library of 8,000+ pre-built connectors spanning SaaS, on-premises, cloud platforms and custom applications
- **Device Access**, endpoint-to-identity enforcement for zero-trust adoption across managed and unmanaged devices
- **AI Agent Identity**, standards-based identity controls (Cross App Access/XAA and IPSIE) for securing and managing AI agents within the enterprise identity fabric

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Okta Review

Okta holds one of the strongest independent validation records in the identity security market. Gartner has recognised Okta as a Leader in the Magic Quadrant for Access Management for the ninth consecutive year in November 2025, evaluated against 13 vendors across 15 criteria for both ability to execute and completeness of vision.

Okta simultaneously holds the Gartner Peer Insights Customers' Choice distinction for Access Management for the sixth year running, with the 2025 Voice of the Customer report reaffirming its position as the most-reviewed vendor in the category. On G2, Okta carries a 4.5-star rating from 1,165 verified enterprise reviews, with reviewers consistently praising its centralised identity control, seamless SSO, Zero Trust capabilities and the breadth of the Okta Integration Network.

[Okta Reviews](#)

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