



New Additions for the Week 27 May - TOP STORIES #168

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)

Click on the Vendor Logo to go to the home page for that company.



Company Overview

Founded in 2012 and headquartered in Santa Clara, California, Netskope is a privately held cybersecurity company co-founded by CEO Sanjay Beri and CTO Krishna Narayanaswamy. The company has grown to approximately 3,000 employees worldwide, serves over 4,000 customers globally including more than 30% of the Fortune 100, and carries a last-known private valuation of \$8 billion.

Netskope is widely regarded as the definitive leader in Security Service Edge (SSE) and Secure Access Service Edge (SASE), having been named a Gartner Magic Quadrant Leader in both categories, and cited furthest in Completeness of Vision for SSE in 2025. The company is also the only vendor ranked #1 in three Use Cases in the 2025 Gartner Critical Capabilities for SASE Platforms.

Products and Services

- **Netskope One Platform**, a unified SASE/SSE platform integrating security and networking into a single cloud-native architecture
- **Secure Web Gateway (SWG)**, protecting users from web-based threats and enforcing acceptable use policies
- **Cloud Access Security Broker (CASB)**, providing visibility and control over cloud application usage and data
- **Zero Trust Network Access (ZTNA)**, enabling least-privilege remote access to private applications
- **Data Loss Prevention (DLP)**, delivering inline and API-based data protection across cloud, web and endpoints
- **Firewall-as-a-Service (FWaaS)**, extending enterprise-grade firewall capabilities to cloud and remote users
- **Netskope One SD-WAN**, providing software-defined WAN capabilities natively integrated into the SASE platform
- **AI Gateway**, controlling and securing employee interactions with generative AI applications
- **Agentic Broker**, governing AI agent activity and enforcing policy for autonomous AI workflows
- **AI Red Teaming & AI Guardrails**, testing and enforcing safety boundaries around AI model usage



Company Overview

Cloudflare operates one of the world's largest global cloud network platforms, spanning over 330 cities worldwide, and routes a significant portion of global internet traffic, with its mission to "help build a better internet". The company is recognised as a Visionary in the 2025 Gartner Magic Quadrant for SASE Platforms, a Challenger in the 2025 Gartner Magic Quadrant for Cloud-Native Application Protection Platforms (CNAPP), and was named among TIME's 100 Most Influential Companies of 2025. In 2026, Cloudflare is aggressively pivoting towards an agentic AI-first model, positioning itself as the platform of choice for the emerging AI agent era.

Founded in 2009 by Matthew Prince (CEO), Michelle Zatlyn (President & COO), and Lee Holloway, Cloudflare is headquartered at 101 Townsend Street, San Francisco, California, and listed on the NYSE under the ticker symbol NET following its IPO in September 2019. As of mid-2026, the company employs approximately 4,400 people (post its recently announced AI-driven restructuring that will reduce the workforce by roughly 20%), carries a market capitalisation of approximately \$74-76 billion, and generated full-year 2025 revenue of \$2.17 billion, with Q1 2026 revenue of \$639.8 million representing 34% year-over-year growth. Institutional investors, led by Vanguard (~10.5%), BlackRock (~8.2%), and Fidelity (~7.4%), hold approximately 82% of outstanding shares.

Products and Services

- **CDN (Content Delivery Network)**, global edge caching and acceleration for websites and applications
- **DDoS Protection**, always-on mitigation across all network layers
- **Web Application Firewall (WAF)**, threat filtering and application-layer security
- **DNS Services**, authoritative and resolver DNS with high performance and privacy
- **SSL/TLS Encryption**, automated certificate provisioning and management
- **Cloudflare One (SASE/SSE)**, unified zero-trust network access, SWG, CASB, and SD-WAN
- **Zero Trust Access (ZTNA)**, identity-aware access control replacing legacy VPNs
- **Magic Transit**, BGP-based network-layer DDoS protection and traffic management

- **GenAI App Security**, providing visibility and data protection across sanctioned and unsanctioned generative AI tools
- **AI Analytics**, delivering risk-based insights across all AI app activity in the enterprise
- **Cloud and Threat Intelligence**, continuous research and reporting on cloud app risks and active threat campaigns

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- **Magic WAN**, enterprise wide-area network-as-a-service over Cloudflare's backbone
- **Cloudflare Gateway**, secure web gateway filtering DNS, HTTP, and network traffic
- **R2 Object Storage**, S3-compatible storage with zero egress fees
- **Workers (Edge Compute)**, serverless code execution at the network edge globally
- **AI Gateway**, observability, rate limiting, and caching for AI model traffic
- **Workers AI**, inference at the edge using Cloudflare's GPU infrastructure
- **Vectorize**, vector database for AI-powered applications
- **Stream**, video encoding, storage, and delivery platform
- **Email Security (Area 1)**, cloud-native anti-phishing and email threat protection
- **Domain Registrar**, at-cost domain registration with no mark-up

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Netskope Review

Netskope is one of the most consistently decorated vendors in the enterprise security market. It has held a Gartner Magic Quadrant Leader position in SSE every year since the report's inception and in 2025 ranked top two overall in the SASE Platforms report, the only vendor to score #1 across three use cases in the accompanying Critical Capabilities assessment. Customer feedback on Gartner Peer Insights reflects strong satisfaction with the Netskope One platform's depth of data protection capabilities and ease of cloud integration.

[Netskope Gartner Review](#)

Cloudflare Review

Cloudflare is widely regarded as one of the most trusted and innovative players in internet security, networking, and edge computing. It holds a Customers' Choice recognition on Gartner Peer Insights for Web Application Firewalls, with a 4.7/5 rating and 97% of reviewers willing to recommend the platform. Analysts consistently highlight its unique ability to deliver security, performance, and networking from a single global network, avoiding the complexity of stitching together multiple point solutions.

Enterprise customers and practitioners praise Cloudflare for its ease of deployment, breadth of product coverage, and the fact that its free and lower tiers democratise enterprise-grade security for organisations of all sizes. The pivot to AI-native operations and the Cloudflare for AI product suite is drawing strong interest from enterprise architects building agent-based workflows.

[Gartner Reviews](#)
[G2 Reviews](#)



Company Overview

Jamf is the global standard in Apple device management and security for enterprise environments, offering the only end-to-end platform purpose-built exclusively for the Apple ecosystem, spanning Mac, iPad, iPhone, and Apple TV. Founded in 2002 in Eau Claire, Wisconsin by Zach Halmstad, Christopher Thon, and Chip Pearson, the company grew from its original Casper Suite product into a comprehensive enterprise platform. Headquartered in Minneapolis, Minnesota, Jamf currently employs approximately 2,595 people and operates globally across the Americas, Europe, the Middle East, Africa, and Asia Pacific.

Ownership & Financial Standing

In January 2026, Jamf completed a \$2.2 billion take-private acquisition by private equity firm Francisco Partners, at \$13.05 per share in cash, delisting the company from NASDAQ and ending its six-year run as a public company. The acquisition was approved unanimously by Jamf's board and confirmed by shareholder vote on 8 January 2026, with Vista Equity Partners, the previous majority shareholder, voting in favour. For Q1 2025, Jamf reported \$167.6 million in revenue, a 10% year-over-year increase, with Annual Recurring Revenue (ARR) reaching \$657.9 million, up 9%. Full-year 2025 revenue was projected at between \$691 million and \$695 million.

Market Position & Recognition

Jamf was named a Leader in the 2026 Gartner Magic Quadrant for Endpoint Management Tools, recognised for both Completeness of Vision and Ability to Execute, a distinction it holds as the only Apple-centric platform in the Leaders quadrant. It has also been named a Leader in three IDC MarketScape reports for Unified Endpoint Management and earned a spot on G2's 2026 Best Software Awards. The company serves over 1,397 verified companies globally, with the manufacturing industry being its largest vertical.

Products and Services

- **Jamf Pro**, enterprise-grade Apple MDM for IT professionals covering Mac, iPad, iPhone, and Apple TV with zero-touch deployment and same-day OS support
- **Jamf Now**, a pay-as-you-go simplified MDM solution for small-to-medium businesses, priced from \$5.75 per mobile device per month
- **Jamf School**, MDM tailored for education environments with classroom management and curriculum-focused device controls
- **Jamf Connect**, identity and access management (IAM) for Mac and mobile, supporting secure remote and hybrid workforce access
- **Jamf Protect**, endpoint security for Mac and mobile, built natively on Apple frameworks with threat detection and response
- **Jamf Safe Internet**, content filtering to protect students and minors from harmful content in school environments
- **Jamf Executive Threat Protection**, advanced mobile threat detection and response for executive and high-risk users
- **Jamf Business Plan**, a bundled solution combining Jamf Pro, Connect, and Protect for full Apple device lifecycle automation
- **Healthcare Listener**, integration with electronic medical records (EMR) systems to automate iPad and Apple TV deployments in clinical settings
- **Virtual Visits**, a telehealth video conferencing solution for remote clinical encounters
- **Jamf Setup & Jamf Reset**, iOS/iPadOS apps for rapid device provisioning and refresh in frontline healthcare and enterprise deployments
- **Jamf API & Jamf Marketplace**, developer tools and an integration ecosystem of hundreds of third-party connectors

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Jamf Reviews

Jamf consistently receives outstanding customer feedback across all major review platforms. On G2, 87% of customers awarded Jamf five stars, and the platform earned a place on G2's 2026 Best Software Awards.

On Gartner Peer Insights, the platform has been recognised repeatedly for high customer satisfaction in the Endpoint Management Tools category, with enterprise customers praising its Apple-native depth, automation capability, and seamless alignment with Apple Business Manager workflows.

[Gartner Jamf Reviews](#)

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