



## New Additions for the Week 27 April - TOP STORIES #164

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)

Click on the Vendor Logo to go to the home page for that company.



### Company Overview

Exabeam is a global cybersecurity leader headquartered in Foster City, California, with additional offices in Broomfield, Colorado and locations across the globe, totalling eight offices worldwide. The company was founded in 2013 by Nir Polak, Domingo Mihovilovic, and Sylvain Gil, with its original engineering talent drawn from security stalwarts including Imperva, Sumo Logic, HP ArcSight, and Splunk. Exabeam achieved unicorn status in June 2021 following a \$200 million Series F funding round led by Blue Owl, reaching a valuation of \$2.4 billion, with total funding raised of approximately \$390 million.

#### The LogRhythm Merger

A defining moment in Exabeam's history came in July 2024, when it completed a merger with LogRhythm, one of its closest SIEM rivals, combining two of the industry's most recognised security operations brands into a single, stronger entity under the Exabeam name. The merger brought together Exabeam's cloud-native AI-driven analytics with LogRhythm's deep-rooted on-premises SIEM heritage and data ingestion expertise, significantly expanding the combined company's customer base and product portfolio. The integration was designed to simplify both product portfolios and provide a well-structured upgrade path for customers of both legacy platforms.

#### Leadership & Strategy

Pete Hartevelde was appointed as CEO in October 2025, having previously served as Chief Revenue Officer and played a pivotal role in driving the LogRhythm merger integration. Hartevelde brings over 20 years of cybersecurity and technology leadership, with prior executive roles at Aryaka, Veracode, Compuware, and Deloitte. Under his leadership, Exabeam is focused on advancing AI-driven security operations, with particular emphasis on behaviour intelligence for the agentic enterprise, meaning protection covering both human and AI digital workers.

#### Market Standing

Exabeam has been named a Leader in the Gartner Magic Quadrant for Security Information and Event Management (SIEM) for the sixth time in 2025, having previously achieved that recognition in 2018, 2020, 2021, 2022, and 2024. Gartner recognised Exabeam among the strongest vendors in the market for both Completeness of Vision and Ability to Execute. Further validating its market position, Exabeam won the 2026 Google Cloud Partner of the Year Award for Security, recognising its role in driving customer success

### Products and Services

- **Exabeam Security Operations Platform**, the flagship cloud-native platform integrating AI and automation across the full TDIR (Threat Detection, Investigation and Response) workflow



### Company Overview

Zero Networks is a Tel Aviv-headquartered cybersecurity company founded in 2019 by Benny Lakunishok (CEO) and Amir Frankel (CTO), with operational presence in Orlando, Florida. The company was built to solve one of enterprise security's most persistent failures, namely the inability to prevent attackers from moving laterally once inside a network. Its platform is the only identity-based, automated microsegmentation solution on the market, combining network segmentation, identity protection, and secure remote access into a single unified Zero Trust architecture.

#### Leadership & Background

CEO Benny Lakunishok brings deep cybersecurity credentials, having previously been part of the leadership team at Aorato (acquired by Microsoft), where he subsequently led the product team responsible for integrating both Aorato and Hexadite technologies into the Microsoft security portfolio. His background also includes service in an elite intelligence unit within the Israeli Defense Forces, giving Zero Networks its strong security-first DNA. Co-founder and CTO Amir Frankel, along with VP Sales North America Dave Knuth, complete the core executive team.

#### Scale & Recognition

As of 2026, Zero Networks employs approximately 115 to 125 staff across 6 continents, with an estimated annual revenue of around \$24 million. In June 2025, the company closed a \$55M Series C round led by Highland Europe, with participation from F2 Venture Capital, PICO Venture Partners, Venrock, and U.S. Venture Partners, bringing total funding to over \$100 million. The company was named to Fast Company's World's 50 Most Innovative Companies of 2026, the only cybersecurity vendor on the list, and was designated a Leader & Outperformer in GigaOm's 2026 Radar for Microsegmentation. Customers report an average enterprise cost savings of 87%, with a Net Promoter Score of +76.

### Products and Services

Zero Networks delivers its entire capability set through a single, agentless SaaS platform that typically reaches 90% segmentation coverage within 90 days, requiring less than 0.25 FTE to operate:

- **Network Segmentation (Segment)**, automated, agentless microsegmentation that divides the environment into isolated micro-

- **Exabeam Fusion SIEM**, a cloud-native SIEM solution with modern search, correlation rules, dashboards, reporting, and case management
- **Exabeam Fusion XDR**, an extended detection and response solution automating the entire TDIR workflow end to end
- **Exabeam Nova**, a consolidated analyst workspace powered by agentic AI, supporting analyst routines with GenAI-driven workflow acceleration
- **LogRhythm SIEM (Self-Managed)**, retained from the merger, continuing to deliver quarterly innovation updates with an option to add Exabeam's analytics and AI capabilities
- **User and Entity Behavior Analytics (UEBA)**, behavioural baseline modelling to detect anomalous user and entity activity indicative of insider threats or compromised credentials
- **Security Orchestration, Automation and Response (SOAR)**, pre-built playbooks to automate incident investigation, containment, and mitigation
- **Exabeam Threat Intelligence Service**, continuous threat intelligence enrichment integrated across the platform
- **Cloud-Scale Log Management**, high-speed ingestion, indexing, and search across on-premises, cloud, and hybrid environments
- **Compliance Management**, always-on compliance monitoring simplifying adherence and regulatory reporting
- **Insider Threat Detection**, dedicated capability for monitoring human and AI agent behaviour to determine intent and trigger remedial actions
- **Outcomes Navigator**, a tool enabling security leaders to benchmark and improve their security operations maturity against peers
- **Incident Response Services**, expert professional services including incident response retainers and forensic support

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## Exabeam Review

**Exabeam** holds a strong and well-documented position in independent peer reviews. A Forrester Consulting Total Economic Impact study commissioned by Exabeam found an ROI as high as 245% with payback in under six months, demonstrating concrete value across enterprise deployments. Customer feedback on Gartner Peer Insights consistently highlights Exabeam's strengths in threat detection speed, behavioural analytics accuracy, and the quality of its case management capabilities. One enterprise reviewer noted that Exabeam had helped reduce detection time by more than 40% while improving overall visibility.

[Exabeam Gartner Reviews](#)

zones, blocking lateral movement and ransomware spread across IT, OT, and IoT assets

- **Identity Segmentation**, automated restriction of admin and service accounts to pre-approved assets and logon types, with just-in-time MFA, preventing credential theft attacks such as Pass the Ticket, Golden Ticket, and Kerberoasting
- **Zero Trust Network Access (Connect)**, secure remote access for employees and third parties, connecting them to the network with zero trust principles, no open ports, and no latency penalty
- **MFA Everywhere**, application of multi-factor authentication to any network connection using the organisation's existing identity provider, without agents or production impact
- **OT/IoT Segmentation**, extension of the same automated microsegmentation capabilities to operational technology and IoT environments, enabling full-environment coverage
- **Automated Policy Engine**, AI-driven behavioural learning (30-day baseline) that continuously generates and updates security policies, eliminating manual management and operational debt
- **Compliance Acceleration**, SOC 2 Type 2 and GDPR-compliant SaaS infrastructure with worldwide data centres across US, EU, and APAC, with ethical walls and encrypted data segregation

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## Zero Networks Review

**Zero Networks** has achieved the strongest independent validation in its market segment. In the 2026 Gartner Peer Insights™ Voice of the Customer for Network Security Microsegmentation, Zero Networks was the sole vendor to receive a perfect 5 out of 5-star rating based on 25 verified end-user reviews as of January 2026. It also achieved a 100% willingness-to-recommend score and the highest ratings across every single evaluation category compared to all other vendors in the report, an outcome that no other competitor matched.

Customer sentiment is consistently positive, with reviewers highlighting the platform's ease of deployment, agentless architecture, and transformative impact on security posture. One reviewer described it as "micro-segmentation as easy as it gets," reflecting the broader consensus that Zero Networks removes the complexity that has historically made segmentation projects fail.

[Zero Networks Gartner Reviews](#)



## Company Overview

**Silverfort** is a privately held cybersecurity company founded in 2016 by Hed Kovetz (CEO), Matan Fattal, and Yaron Kassner, all alumni of the Israeli Defence Forces' elite intelligence Unit 8200. Headquartered in Dallas, Texas, with its primary R&D base in Tel Aviv, the company has grown to over 511 employees across more than 18 global locations.

### Mission and Market Position

Silverfort's singular mission is to deliver end-to-end identity security across the entire IAM infrastructure, from legacy on-premises environments through to modern cloud platforms. It is recognised by Gartner as an identity visibility intelligence platform and has been named an Example Vendor in the 2025 Gartner report on Active Directory Identity Controls. Trusted by more than 1,000 organisations worldwide, including Airbus, UPS, Ryanair, Rio Tinto, and Singtel, Silverfort analyses and verifies over 10 billion authentications daily, detecting an average of 34,000 identity exposures and threats per customer.

### Funding and Growth

Silverfort reached unicorn status in January 2024 following a \$116 million Series D round led by Brighton Park Capital, bringing total funding to \$222.5 million at a valuation of approximately \$1 billion. The company has reported 100% annual revenue growth with ARR in the tens of millions, signing approximately 100 new enterprise customers per quarter. Estimated annual revenue currently stands at around \$139 million.

### Technology Foundation

The platform is built on patented Runtime Access Protection (RAP) technology, which connects inline with the entire IAM infrastructure, including Active Directory, cloud IdPs, SaaS applications, and cloud workload IAMs, without requiring agents, proxies, or changes to existing infrastructure. It deploys 17x faster than traditional identity security solutions, securing both human and non-human identities (NHIs) such as service accounts, machine identities, and AI agents in real time.

## Products and Services

- **Universal MFA Enforcement**, extending multi-factor authentication to legacy systems, command-line tools, OT environments, and homegrown applications previously considered unprotectable
- **Identity Threat Detection and Response (ITDR)**, providing real-time detection and blocking of lateral movement, privilege escalation, and ransomware propagation
- **Identity Security Posture Management (ISPM)**, continuously assessing and remediating identity risks and misconfigurations across the environment
- **Non-Human Identity (NHI) Protection**, discovering, monitoring, and enforcing policies on service accounts, machine identities, and AI agent credentials
- **Privileged Access Security (PAS)**, including Just-in-Time access policies to eliminate standing privileges for high-risk accounts
- **Authentication Firewall**, inline enforcement that blocks suspicious or unauthorised authentication requests before they reach target resources
- **Service Account Protection**, with auto-generated virtual fencing policies to secure AD service accounts at scale
- **AI-Driven Threat Detection**, using behavioural analytics and machine learning to detect anomalous access patterns in real time
- **XDR/SIEM/SOAR Integration**, feeding identity threat signals directly into existing security operations platforms
- **Identity-First Incident Response**, enabling real-time denial of suspicious authentications during active security incidents

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## Silverfort Review

**Silverfort** holds an outstanding overall rating of 4.7 out of 5 on Gartner Peer Insights across 71 verified enterprise reviews, reflecting strong customer satisfaction across its ITDR, ISPM, and Identity Security Platform categories.

Reviewers consistently highlight the platform's ability to protect systems that other identity tools simply cannot reach, its rapid deployment, and its seamless integration with existing infrastructure.

[Silverfort Gartner Reviews](#)



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