New Additions for the Week 22 June - TOP STORIES #172

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they can be found here
Click on the Vendor Logo to go to the home page for that company.

Company Overview

Tenable Holdings, Inc. is a publicly listed cybersecurity company headquartered in Columbia, Maryland, USA, founded in 2002.
It is globally recognised as the leading exposure management company, with its AI-powered platform designed to expose and close the security gaps that put businesses at risk across the entire attack surface. As of 2026, Tenable serves more than 44,000 customers worldwide, including 65% of the Fortune 500 and 50% of the Global 2000. The company recorded full-year 2025 revenue of $999.4 million, representing 11% year-on-year growth, with trailing twelve-month revenue now exceeding $1.02 billion.

Tenable operates globally across 40+ countries, with regional headquarters in Dublin (EMEA), Sydney (APAC), and offices spanning the UK, France, Germany, Singapore, Japan, Hong Kong, and beyond. Its roots lie in the Nessus vulnerability scanner, developed in 1998 and now one of the most widely deployed vulnerability assessment tools in the cybersecurity industry. The company has since evolved well beyond scanning into a unified, intelligence-driven exposure management platform, covering IT, cloud, OT/ICS, identity, and AI security domains. Tenable tracks over 336,000 CVEs and processes more than 1.7 trillion unique exposure data points per year.

Tenable has received numerous industry accolades, including the 2025 Globee Gold Award, CRN Security 100, CRN Cloud 100, and Cybersecurity Excellence Awards.

Products and Services

Tenable's portfolio is unified under the Tenable One AI-powered exposure management platform, spanning the following domains and products:

- **Tenable One**, the flagship unified exposure management platform combining all security domains into a single AI-driven view of cyber risk across multi-cloud, hybrid, OT, IoT, identities, and on-premises IT.
- **Tenable Vulnerability Management (formerly Tenable.io)**, cloud-based continuous vulnerability management with asset discovery, prioritisation, and remediation tracking.
- **Tenable Security Center (formerly Tenable.sc)**, the on-premises vulnerability management solution for organisations requiring local data control and compliance mandates.
- **Tenable Nessus**, the industry-leading standalone vulnerability scanner, available as Nessus Professional and Nessus Expert for individuals and small teams.

Company Overview

Qualys, Inc. is a pioneering American cloud-based cybersecurity company, widely regarded as one of the first SaaS security vendors when it was founded in 1999. Headquartered in Foster City, California, the company has evolved from a pure vulnerability management provider into a comprehensive cyber risk platform, now serving more than 10,000 customers across more than 130 countries, including a majority of the Forbes Global 100 and Fortune 100.

In 2026, Qualys has repositioned itself around a fundamental shift from reactive vulnerability management to proactive, risk-driven operations. The centrepiece of this strategy is the newly launched Enterprise TruRisk Platform, which unifies risk quantification, threat intelligence, and automated remediation across the extended enterprise. The company's total addressable market is projected to grow from $53 billion in 2026 to $75 billion by 2029, reinforcing its growth runway.

Qualys maintains a global footprint with offices across the US, UK (Reading), Europe, Asia-Pacific, and India. The company is consistently recognised as a market leader by Gartner, IDC, and Forrester, and holds Approved Scanning Vendor (ASV) status for PCI DSS compliance.

Products and Services

All solutions are delivered through the Qualys Enterprise TruRisk Platform and its integrated application suite:

- **Enterprise TruRisk Platform**, the unified platform for measuring, communicating, prioritising, and eliminating cyber risk across the enterprise.
- **Vulnerability Management**, Detection and Response (VMDR), continuous identification, prioritisation, and remediation of vulnerabilities across IT assets.
- **Patch Management**, automated patch orchestration integrated directly with VMDR for faster remediation cycles.
- **Web Application Scanning (WAS)**, dynamic scanning and continuous monitoring of web applications for vulnerabilities and misconfigurations.
- **TotalCloud (CNAPP)**, cloud-native application protection covering CSPM, CWPP, container security, and IaC scanning across multi-cloud environments.

- **Tenable Cloud Security**, CNAPP (Cloud-Native Application Protection Platform) providing workload scanning, container security, CIEM, CSPM, and agentless coverage.
- **Tenable Identity Exposure**, active directory and identity security for detecting and closing identity-based attack paths.
- **Tenable OT Security**, purpose-built operational technology and ICS/SCADA security for critical infrastructure environments.
- **Tenable Attack Surface Management (ASM)**, external attack surface discovery eliminating internet-facing blind spots and unknown asset risk.
- **Tenable AI Exposure**, securing AI pipelines, models, and attack surfaces as organisations adopt AI-driven infrastructure.
- **Tenable Web App Scanning**, automated scanning for web application vulnerabilities within the managed platform.
- **Tenable Lumin**, risk-based exposure scoring and benchmarking for communicating cyber risk to business leadership.
- **Tenable.cs (Cloud Security)**, developer-centric infrastructure-as-code security scanning and shift-left integration.

Your Sales Specialist is: Taryn Fonseca

- **CyberSecurity Asset Management (CSAM)**, full-spectrum discovery and inventory of all IT assets, including unknown and unmanaged devices.
- **Policy Compliance (PC)**, automated compliance assessment and reporting against CIS, DISA STIG, PCI DSS, HIPAA, and other frameworks.
- **Endpoint Detection and Response (EDR)**, lightweight agent-based threat detection and response at the endpoint level.
- **Multi-Vector EDR**, combining signature, behavioural, and ML-based detection with integrated vulnerability context.
- **Certificate Assessment**, automated discovery and management of SSL/TLS certificates across the enterprise.
- **Security Configuration Assessment (SCA)**, continuous benchmarking of system configurations against security best practices.
- **Threat Protection**, real-time threat intelligence feeds integrated with vulnerability data for risk-based prioritisation.

Your Sales Specialist is: Taryn Fonseca

Tenable Review

Tenable is one of the most peer-validated cybersecurity vendors in the vulnerability and exposure management space. It holds the distinction of being the only vendor named a 2025 Customers' Choice in the Gartner Peer Insights "Voice of the Customer: Vulnerability Assessment" report, achieving an overall rating of 4.7 out of 5 based on 181 verified reviews as of April 2025 and generating the most reviews in its category. In the CNAPP space, Tenable was named one of only two Customers' Choice vendors, scoring 4.8 out of 5 across 71 verified reviews with an 88% willingness to recommend.

Tenable Gartner Review
Tenable Gartner Peer Insights

Qualys Review

Qualys holds a strong and well-established market reputation built over more than 25 years of continuous operation. The platform's vulnerability detection engine is widely regarded as among the most accurate in the industry, with consistently low false-positive rates and comprehensive CVE coverage across operating systems, applications, and network devices. Its hybrid infrastructure coverage, spanning cloud, on-premises, and edge environments, is a genuine differentiator versus cloud-only competitors.

On G2, Qualys carries a rating of 4.4 out of 5, with customers frequently citing ease of deployment, strong customer support, and the breadth of its compliance reporting capabilities as standout strengths. Customers on Capterra describe it as "easily the best VM tool available" due to its UI, deployment simplicity, and outstanding support. The platform is particularly praised in enterprises with PCI DSS compliance requirements, where Qualys's ASV-certified scanning is considered best-in-class.

Gartner Reviews
G2 Qualys Reviews

TREND MICRO™

Company Overview

Trend Micro Incorporated is a publicly listed global cybersecurity company, founded in Los Angeles in 1988 by Jenny Chang, Steve Chang, and Eva Chen, and now headquartered in Tokyo, Japan. With over 35 years of heritage in threat intelligence and secure content management, the company today serves more than 500,000 commercial customers and millions of consumers across 65+ countries, operating 35 global business units and maintaining R&D facilities on every inhabited continent. In FY 2025, Trend Micro reported its highest ever full-year net revenue and operating income, underscoring a strong growth trajectory in an increasingly AI-driven security market.

The company's flagship offering is TrendAI Vision One™, a unified cybersecurity platform that consolidates cyber risk exposure management, extended detection and response (XDR), cloud security, endpoint security, and security operations into a single AI-powered console. In 2026, Trend Micro was named a Leader in the Gartner Magic Quadrant for Endpoint Protection Platforms for the 21st consecutive time, a record that firmly cements its standing as one of the most consistently recognised

vendors in enterprise cybersecurity. The company has also recently rebranded its platform suite under the TrendAI identity, reflecting a deeper commitment to agentic and generative AI across all product lines.

Products and services

- **TrendAI Vision One™**, unified AI cybersecurity platform covering XDR, attack surface management, and security operations in a single console.
- **Cyber Risk Exposure Management**, integrated risk-based vulnerability management with real-time prioritisation and proactive protection.
- **Endpoint Security (TrendAI Apex One™)**, prevention, detection, and response for endpoints, servers, and cloud workloads.
- **Cloud Security (Cloud One™)**, protection for cloud-native applications, containers, file and object storage, and CI/CD pipelines.
- **Email Security**, advanced protection against phishing, ransomware, and targeted attacks on Microsoft 365 and Google Workspace.
- **Network Security**, next-generation IPS, network detection and response (NDR), and 5G enterprise security.
- **Identity Security**, end-to-end identity posture management, detection and response.
- **OT/ICS Security**, purpose-built industrial control systems protection and network segmentation.
- **AI Security (TrendAI)**, secure AI application development, AI governance, deepfake detection, and generative AI compliance.
- **Agentic SIEM**, AI-native security information and event management launched in August 2025.
- **Managed XDR Services**, 24/7/365 managed detection, response, and expert-guided incident response.
- **Consumer Security Suite**, Maximum Security, Internet Security, and Premium Security Suite for home users covering up to 10 devices, with anti-ransomware, parental controls, VPN, password manager, and dark web monitoring.
- **TrendLife**, family digital wellbeing and safety platform.
- **ScamCheck**, AI-powered real-time scam and deepfake detection for consumers.

Your Sales Specialist is: Taryn Fonseca

Trend Micro Review

Trend Micro is one of the most peer-validated cybersecurity vendors in the industry, having earned a 4.7-star average rating from customers on Gartner Peer Insights for Cloud-Native Application Protection Platforms, with 72% of reviewers awarding the maximum five stars and 93% stating they would recommend the platform, based on reviews submitted to December 2024. The company was recognised as a Gartner Peer Insights Customers' Choice for CNAPP in January 2025, scoring particularly highly in Product Capabilities (4.7) and Sales Experience (4.7). For Endpoint Protection Platforms, Trend Micro's 21 consecutive years as a Gartner Magic Quadrant Leader since 2002 is a benchmark that very few vendors in any technology category can match.

Customer sentiment consistently highlights the breadth of the platform, the quality of threat intelligence, and the seamless integration across hybrid and multi-cloud environments as standout strengths. On G2, TrendAI Vision One™ was ranked number one out of 66 enterprise security solutions in Spring 2026, reflecting the strong market momentum the platform is generating among enterprise buyers.

Trend Micro Gartner Reviews.