



New Additions for the Week 31 August - TOP STORIES #182

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)

Click on the Vendor Logo to go to the home page for that company.



Company Overview

Cibecs is a South African data protection and cybersecurity vendor, headquartered in Boskruin, Randburg, Johannesburg, with a secondary office in San Jose, California, and an Australian presence in Joondalup, WA. Founded over two decades ago as a business data backup specialist, the company has evolved from its original Cibecs Continuity product into a broader "Secure Cloud" platform, positioning itself today as a single technology partner covering endpoint recoverability, cloud-to-cloud backup, and email threat protection.

Cibecs now serves customers across roughly 16 countries in both the public and private sector, supporting multiple languages including English, Spanish, Portuguese and Mandarin, and it operates through a network of managed service, OEM and reseller partners rather than selling purely direct. Its flagship Endpoint Cloud product is built on Microsoft Azure and is also listed on Microsoft's commercial marketplace, reflecting a close alignment with the Microsoft 365 and Azure ecosystem.

Products and Services

- **Cibecs Endpoint Cloud**, automated cloud based backup, protection, and migration for distributed endpoint devices such as laptops and desktops, built on Azure.
- **Cibecs Cloud to Cloud Backup**, unlimited automated backup and recovery for Microsoft 365 and other SaaS application data.
- **Cibecs Email Threat Protection**, an all in one solution guarding inboxes against phishing, malware, and incoming email based threats.
- **Cibecs SendMarc**, DMARC based anti impersonation protection that verifies email senders and blocks brand spoofing and interception attempts.
- **Cibecs Secure Cloud**, a consolidated offering bringing endpoint recoverability, cloud data protection, and email security together under one technology partner.
- **Managed services**, OEM, and standalone implementation options delivered through Cibecs' global partner network.

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Company Overview

Teleport is the AI Infrastructure Identity Company, headquartered in Oakland, California, founded in 2015 (originally as Gravitational). The company modernises identity, access, and policy management for infrastructure, employing 201, to 500 people worldwide, and remains privately held with Cisco recently becoming its largest strategic investor as part of a technology partnership announced in August 2026.

Teleport's core mission is to deliver a unified, cryptographically secure identity layer that covers humans, machines, workloads, and AI agents across an organisation's entire infrastructure. Rather than relying on shared secrets, standing privileges, or vaulted credentials, the platform issues short-lived, identity-native access that expires automatically after use, replacing fragmented identity and access management systems with a single control plane. More than 600 companies use Teleport, including KnowBe4, Turo, Carta, dbt Labs, GoTo, and ECMWF, and the company was named to the 2026 Inc. 5000 list for a second consecutive year and the 2026 Fortune Cyber 60 list.

Products and Services

- **Teleport Zero Trust Access**- secure, passwordless access to servers, Kubernetes clusters, databases, web applications, cloud consoles (AWS, GCP, Azure), Windows and Linux desktops, GitHub, and MCP servers, without opening ports or managing SSH keys.
- **Teleport Machine and Workload Identity**- issues cryptographic identities to machines, microservices, and workloads, eliminating static secrets and credential sprawl.
- **Teleport Identity Governance**- manages the full identity lifecycle for humans, machines, and AI agents, applying least privilege and just in time access policies.
- **Teleport Identity Security**- provides cross platform identity chain observability, an Access Graph visual map, Crown Jewel Monitoring, and SSH key and shadow access discovery to flag anomalies and unmanaged credentials.
- **Teleport Infrastructure Identity Platform**- the unified platform vertically integrating access management, zero trust networking, identity governance, and identity security into a single system.
- **Session recording and audit logging**- live session monitoring and comprehensive, tamper proof audit trails for compliance and forensic review.

- **Device trust**- ensures only registered and cryptographically verified machines can access enrolled infrastructure.

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Cibecs Review

For real customer feedback, the Cloud Ready Solutions Australia partner page carries direct client quotes describing Cibecs as "very easy to deal with" with "great support with great product knowledge," and Cibecs' own resource centre hosts detailed case studies from organisations such as the Stellenbosch Municipality and NJR Steel describing successful large scale endpoint backup rollouts. For the broadest pool of positive, verified feedback, the Microsoft commercial marketplace listing for Cibecs Endpoint Cloud is the best place to check current ratings, alongside Cibecs' own case studies page, which showcases numerous customer experiences.

[Cibecs Reviews](#)

Teleport Review

Teleport holds a strong 4.6 out of 5 rating on Gartner Peer Insights across 42 reviews, with users highlighting reliable, secure, and straightforward deployment and ongoing administration. The most numerous and consistently positive reviews can be found on Gartner Peer Insights, where Teleport is reviewed under the Security Solutions category.

As an additional source, [PeerSpot](#) users rate Teleport 8.4 out of 10 across its reviews, with 100% of reviewers willing to recommend the platform, and it ranks as the #2 solution in Identity Security and Posture Management on that platform. Teleport was also recognised as Most Innovative Identity and Access Management Platform in the 2026 Cybersecurity Stars Awards by The Hacker News, and was a finalist for Best Identity Management Solution in the 2026 SC Awards.

[Teleport Gartner Reviews](#)



Company Overview

Magnific is a Spanish AI creative technology company headquartered in Málaga, with additional offices in San Francisco and Cartagena de Indias, Colombia. Founded in 2010 by Joaquín Cuenca Abela, Alejandro Sánchez Blanes and Pablo Blanes as a search engine for free graphic resources, the company traded for 16 years under the name Freepik before rebranding to Magnific in April 2026, taking the name of the AI image upscaling startup it acquired in May 2024.

Today, Magnific is a bootstrapped, profitable AI creative platform reporting around USD 230 million in annualised recurring revenue, with video generation now accounting for roughly half of that figure. It unifies what were previously separate products, stock imagery, AI upscaling and various generative tools, into a single platform serving over 1 million paid subscribers and more than 100 million monthly visits, spanning independent creators, agencies, studios and enterprise brand teams such as Delivery Hero and Job&Talent.

Products and services

- **AI image generator**, access to leading third-party models including Nano Banana 2, Flux 2, Seedream 5 and GPT image models, alongside Magnific's own tools.
- **AI video generator**, text-to-video and image-to-video creation using models such as Veo 3, Kling 3, Runway Gen 4.5 and Seedance 2.
- **Image upscaler**, proprietary technology (from the original Magnific acquisition) that upscales images up to 10K resolution with invented, believable detail.
- **Image editor**, retouching, adjustment and refinement tools for photo editing.
- **Background remover**, one-click background removal.
- **Text to speech and audio tools**, natural voice generation via partners such as ElevenLabs.
- **Node-based creative canvas**, collaborative "Spaces" for branching ideas, comparing versions and team workflows.
- **Stock asset library**, over 250 million commercially licensed photos, vectors, icons, templates, 3D and video assets.
- **Custom AI agents**, brand-book and workflow-trained agents accessible via MCP or API integration.
- **Desktop application**, native macOS app with shared account, credits and tools.
- **Business and Enterprise plans**, shared credits, unlimited users, custom SSO, full legal indemnification for AI-generated content, and compliance with GDPR, ISO/IEC 27001 and SOC 2.

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Magnific Review

Magnific has an extensive and strongly positive review base on G2, where it holds a 4.7 out of 5 rating across around 175 to 294 verified reviews, with users praising its exceptional AI upscaling quality and unified access to multiple leading models through one interface. Trustpilot also shows a large and active review volume, with 738 reviews in the last 12 months, where customers highlight the platform's intuitive layout, high-quality visual output and useful integration with its stock asset library.

[Magnific Reviews](#)

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