



New Additions for the Week 24 August - TOP STORIES #181

Here are the Vendors for the week, and for a full list of Vendors already transacting with us on the Marketplace, they [can be found here](#)

Click on the Vendor Logo to go to the home page for that company.



JETBRAINS

Company Overview

JetBrains is a global software company headquartered in Prague, Czech Republic, founded in 2000 and known for building intelligent, productivity-enhancing tools for software developers and engineering teams. The company has grown entirely organically with no external venture funding, now employing more than 2,600 people across 13 offices worldwide plus additional remote locations, and reporting revenue of roughly \$700 million with over 16 million users globally.

Today, JetBrains has evolved from its original flagship IntelliJ IDEA Java IDE into a diversified developer-tools ecosystem spanning language-specific IDEs, the Kotlin programming language, DevOps and project-management platforms, and a fast-growing suite of AI-powered coding assistants. Its products are built on a shared architectural foundation, the IntelliJ Platform, which lets the company extend the same core engine across more than a dozen language and framework ecosystems. The company remains privately held and is widely regarded as one of the most trusted vendors in the professional developer-tools space, with a subscription-based "All Products Pack" model now central to its go-to-market strategy.

Products and Services

- **IntelliJ IDEA**- flagship IDE for Java and Kotlin developers.
- **PyCharm**- full-stack IDE for Python developers and data scientists.
- **WebStorm**- IDE for JavaScript and TypeScript developers.
- **PhpStorm**- IDE for PHP and web developers.
- **CLion**- cross-platform IDE for C and C++ developers.
- **GoLand**- IDE for Go developers.
- **RubyMine**- IDE for Ruby and Rails developers.
- **RustRover**- IDE for Rust developers.
- **Rider**- cross-platform IDE for .NET and game developers.
- **DataGrip**- IDE for relational and NoSQL databases.
- **ReSharper and ReSharper C++**- Visual Studio extensions for .NET and C++ developers.



fireflies.ai

Company Overview

Fireflies.ai is an AI-powered meeting assistant platform, co-founded in 2016 by Krish Ramineni and Sam Udotong, that automatically records, transcribes, summarizes, and analyzes voice conversations across video conferencing tools such as Zoom, Google Meet, Microsoft Teams, and Webex. Today the company positions itself as a broader "AI assistant for meetings, email, chat, and CRM," turning every team conversation into a searchable knowledge base and automating workflows rather than just producing transcripts. It serves a very large customer base, with figures cited at over 500,000 organizations globally, ranging from startups to Fortune 500 names such as Uber, Nike, Delta, and Netflix, spanning sales, recruiting, customer support, engineering, and education use cases.

The company has continued rapid product expansion through 2025 and 2026, including a bot-free desktop app that captures system audio without joining calls, a native Google Meet SDK integration for compliant recording, voice agents that can conduct calls in 30+ languages, and an MCP server enabling two-way integration with tools like Claude and ChatGPT. Fireflies.ai maintains enterprise-grade security and compliance credentials including SOC 2, HIPAA, and GDPR, and offers private cloud deployment options, reflecting its push further into enterprise and regulated-industry accounts. It is a privately held, venture-backed company with roughly \$19 million raised from investors including Canaan and Khosla Ventures, headquartered with offices listed variously in San Francisco, Pleasanton, California, and Miami.

Products and Services

- **AI meeting recording**, transcription, and speaker diarisation across Zoom, Google Meet, Microsoft Teams, and Webex, with support for 100+ languages.
- **AI-generated meeting summaries**, notes, topic tracking, and automatic action-item extraction.
- **Bot-free desktop app** that captures system audio without a bot joining the call.
- **AskFred**, a natural-language AI assistant that searches across meetings, email, Slack, and CRM data.
- **Daily Briefs** consolidating meetings, email, and Slack into a single morning summary.
- **AI Skills store** with 200+ prebuilt automations and support for custom workflow-building.

- **dotTrace, dotCover, dotMemory, dotPeek**- .NET profiling, coverage, and decompiling tools.
- **TeamCity**- continuous integration and delivery (CI/CD) server.
- **YouTrack**- issue tracking and project management tool.
- **Qodana**- automated code quality and static analysis platform.
- **Kotlin, Ktor, and Compose Multiplatform**- programming language and frameworks for cross-platform development.
- **JetBrains AI Assistant, Junie, and Air**- AI-powered coding assistant and agentic development tools.
- **Code With Me**- real-time collaborative development tool.
- **Toolbox App and Toolbox Enterprise**- centralized license and tool management for individuals and organizations.
- **All Products Pack**- bundled subscription covering all JetBrains IDEs, extensions, profilers, and AI Pro access.

Your Sales Specialist is: [Taryn Fonseca](#)

JetBrains Review

JetBrains has been named a Gartner Peer Insights "Customers' Choice" for Integrated Development Environment (IDE) Software for two consecutive years, reflecting consistently high satisfaction scores from verified enterprise users. On Gartner Peer Insights, JetBrains holds a 4.5-star rating across 712 reviews in the IDE software category, making it one of the most reviewed and highest-rated vendors in that market, with users frequently praising the depth of language support, code intelligence, and productivity gains delivered across its IDE lineup. Its newer JetBrains AI Assistant product is also gathering strong feedback, with reviewers describing the AI integration within JetBrains IDEs as smooth and natural.

[JetBrains Gartner Reviews](#)

- Voice Agents that place and answer calls for screening interviews, sales discovery, and lead qualification in 30+ languages.
- Autofill CRM and Deal Intelligence for pushing meeting data into Salesforce and HubSpot and flagging deal risk.
- Conversation Intelligence with talk-time, sentiment, and team-level analytics on higher tiers.
- Chrome Extension with Live Assist for browser-based capture and real-time in-meeting Q&A.
- Soundbites for sharing time-stamped audio clips as standalone links.
- MCP Server for two-way integration with AI tools such as Claude, ChatGPT, and Devin.
- Integration Permissions Dashboard for admins to audit and revoke connected app access.
- Mobile apps for iOS and Android, plus a global searchable knowledge base of past conversations.

Your Sales Specialist is: [Taryn Fonseca](#)

fireflies.ai Review

A dedicated Gartner Peer Insights product page specific to Fireflies.ai's meeting-assistant product was not found; the strongest volume of verified, positive reviews instead comes from G2, which functions as the equivalent independent peer-review benchmark for this category. On G2, Fireflies.ai holds an aggregate rating of 4.7 out of 5.0 across 752 reviews under the Conversation Intelligence Software category.

Reviewers most frequently praise the platform's real-time transcription accuracy (cited as a strength in dozens of reviews), its ease of use and time-saving impact on meeting follow-ups, and how well it integrates with CRMs like Salesforce and HubSpot along with tools like Slack and Zapier. Standout individual reviews describe it as a "game changer" that lets salespeople stay fully present with clients instead of taking notes, and highlight features like AskFred for instantly querying past meeting content and seamless Google Calendar and CRM syncing.

[fireflies.ai G2 Reviews](#)



Company Overview

Foxit Software is a Fremont, California-based provider of AI-powered PDF and document productivity solutions, serving more than 700 million users and over 640,000 businesses worldwide. Founded over two decades ago as a small startup, the company has grown into a global player with offices across North America, Europe, Australia, and Asia, positioning itself as the primary cost-efficient alternative to Adobe Acrobat.

Today, Foxit is recognized as the first PDF editor to build in AI, embedding intelligent document workflows—such as its AI Assistant, Smart Redaction, and hidden security-threat detection—directly into its core products while keeping humans in control of decision-making. The company recently simplified its product lineup into two core tiers, Foxit PDF Editor and PDF Editor+, and continues to expand with cloud-based editing, mobile apps, and enterprise document management capabilities, reflected in its early-2026 launch of PDF Editor Cloud and the PDF Editor 2026.1 release.

Products and services

- **Foxit PDF Reader**, a free PDF viewing, annotation, form-filling, and signing tool available on desktop and mobile.
- **Foxit PDF Editor**, an AI-enabled solution for creating, editing, converting, signing, and sharing PDFs across Windows, macOS, mobile, and web.

- **Foxit PDF Editor+**, a business-tier suite that adds Foxit eSign, Smart Redact, mobile apps, and Document Management System (DMS) on top of the standard editor.
- **Foxit PDF Editor Perpetual License**, a one-time purchase version of the desktop editor for organizations preferring non-subscription licensing.
- **Foxit PDF Editor Cloud**, a browser-based editing and collaboration environment.
- **Foxit eSign**, a legally binding electronic signature service with envelope-based sending and real-time tracking.
- **Foxit AI Assistant**, offering 80+ smart commands for document summarization, drafting, and analysis.
- **Smart Redact**, an AI-powered tool for automatically detecting and removing personally identifiable information (PII).
- **Document Management System (DMS)**, a cloud storage and document organization tool bundled with PDF Editor+.
- **Integrations and add-ins for Microsoft 365** (Word, Excel, PowerPoint), SharePoint, and Google Drive.
- **OCR scanning**, PDF comparison, password protection, and file conversion tools for Word, Excel, and PowerPoint formats.

Your Sales Specialist is: [Taryn Fonseca](#)

Foxit Review

Foxit PDF Editor holds a strong reputation on Gartner Peer Insights, where it is reviewed against competitors such as Adobe Acrobat and Microsoft 365 in the Social Software in the Workplace market. On its dedicated Gartner Peer Insights product page, Foxit PDF Editor has accumulated 43 in-depth verified reviews, with users highlighting it as "the best tool for PDF editing" and praising its editing capabilities, ease of deployment, and value relative to Adobe. The company itself notes it is "consistently rated among the top PDF solutions on G2 and other peer review platforms," with customer-first design driving what it describes as the highest-rated PDF software in the industry.

[Foxit Gartner Reviews](#)

First Technology | Midrand | Johannesburg, 2191 ZA

[Our Privacy Policy](#) | [Constant Contact Data Notice](#)



Try email & social marketing for free!